

Company Fact Sheet

Okahata & Company is a Japan-based specialty trading company in the chemical and footwear industries. Since our founding in 1946, we have expanded our business throughout Asia and North America, by introducing cutting-edge materials from around the world. Our vibrant global team is always able to partner with our customers to understand their requirements and source new materials from around the world that are just right for those needs. We are proud to have been recognized as one of the premier material solution providers in the industries for many years.

With the next growth stage set in India and North America, we are investing more resources and teaming up with the partners for the new fields to continuously improve our capability to better serve our customers.

Marketing
Sourcing
Contract Manufacturing

Chemical Business

Japan, Korea, China and India are where we thrive

Solid Sales and Sourcing in Japan, Korea, China

Okahata & Company is proud of our solid track record in Japan, Korea, China and India. We have 20+ years of experience in each of these markets, and our expertise in sourcing and manufacturing of functional materials

Strong Presence in Korea

Okahata Korea, as the sole agent of Kao Chemicals for Korean market, specializes in cosmetics/personal-care fields and serves top Korean companies. Our business in cosmetic/personal-care in Japan and China has also grown as Korean customers go global.

Strong Partnership in India and beyond

Okahata & Company has built strategic partnerships with many international companies. Our 2020 goal is to expand our sourcing capability in India with the support of our longtime collaborator Black Rose Industries.

We are always ready to support international partners to enter complex East Asian markets. Our global team from Japan, Korea and China will be an indispensable asset to deliver new products to market.

Contract Manufacturing Capability

Our OEM factory is located in Jiangsu, China, and is a key for our clients to localize production and promote sales in the Chinese market.

Footwear Business

Excellence in partnership from materials to manufacturing

Footwear Expertise and Material Excellence

Okahata & Company has 40 years of experience serving the industry. Our expertise in material solutions, cutting-edge development and supply chain management has been well recognized by major brands globally.

From one-off type of unique materials to commodity items like sole to upper materials, we are here to serve our customers for all material solutions.

We have access to potential manufacturing partners in Japan and other countries. Supported by our specialized expertise and global networks, our customers can strengthen their capability in material solutions as well as sustainability.

Footwear Manufacturing

Based upon our expertise in footwear materials, we have sourced finished footwear products for 20+ years. 600,000 pairs of unique footwear products are carried out annually for various footwear brands. Our team includes on-site quality control professionals in the major production countries of Vietnam, China, Cambodia, India and Japan.

Why Okahata? Unique Combination of Expertise

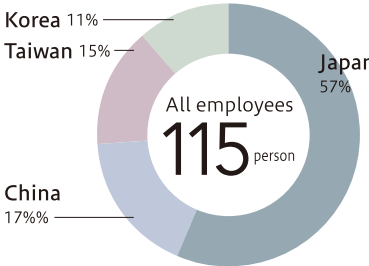
Our strength is the combination of our expertise in both materials and manufacturing as well as our access to top chemical manufacturers.

We help brands innovate and contribute to the ever-evolving world of footwear.

NEW

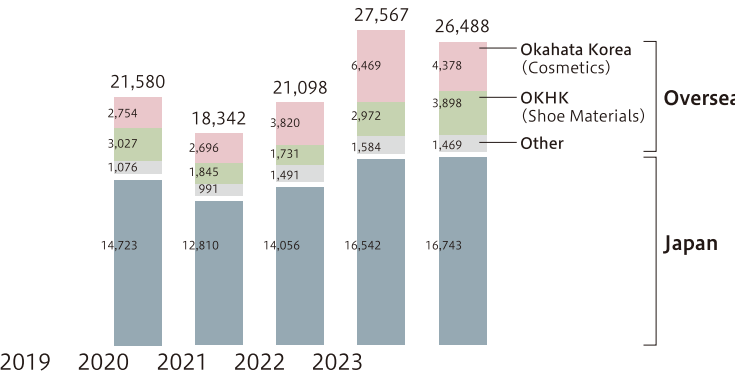
Company Overview

Location of employees

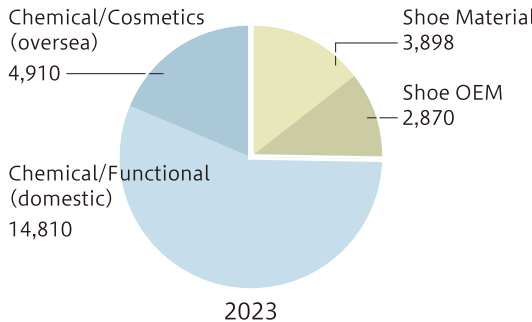


Financial Data

Net Sales [Group] (million yen)



Sales by Business Categories [Group] (million yen)



Business Locations

